

DOWNTOWN OSHAWA BOARD OF MANAGEMENT					
INCOME STATEMENT - JUNE 30 2019					
	(Unaudited)				
	JUN. 1 - 30	JAN - JUN	JAN. - JUN		BUDGET
	ACTUAL	ACTUAL	PERCENT		FOR YEAR
REVENUE:					
City of Oshawa Tax Levy	\$ 16,225.61	\$ 113,646.38	45%	\$	251,000.00
Summer Student Subsidy	0.00	0.00	0%		0.00
Miscellaneous / Grants	0.00	0.00	0%		5,000.00
Reserve			0%		40,000.00
	16,225.61	113,646.38	38%		296,000.00
DISBURSEMENTS:					
ADMINISTRATION					
Salaries And Benefits	9,166.29	41,698.55	45%		92,000.00
Stationery/Supplies/Photocopies	847.13	1,408.84	35%		4,000.00
Postage	298.98	389.64	39%		1,000.00
Telephone/Fax/Internet	0.00	226.95	9%		2,500.00
Miscellaneous	23.70	492.74	99%		500.00
Network	0.00	101.44	10%		1,000.00
Legal (events Trademark)	0.00	0.00	0%		1,000.00
Rent and Occupancy Costs	800.72	4,652.16	49%		9,500.00
Office/Computer Equipment	329.66	329.66	22%		1,500.00
Professional Fees	228.24	3,290.32	82%		4,000.00
Insurance	0.00	1,907.28	95%		2,000.00
Training/Education/Travel	0.00	5,911.45	296%		2,000.00
Memberships	0.00	449.57	22%		2,000.00
Board Meeting Expense	81.86	819.92	82%		1,000.00
	11,776.58	61,678.52	50%		124,000.00
PROMOTION					
Mixed Media Campaign	2,735.11	3,937.37	12%		31,500.00
Newsletter	0.00	18.26	0%		0.00
Annual General Meeting	0.00	0.00	0%		500.00
Website	14.19	848.28	42%		2,000.00
Town Hall Meetings	151.90	323.92	65%		500.00
Membership Engagement	0.00	0.00	0%		1,000.00
Banners- Installation/Removal/Mainten.	0.00	5,923.33	148%		4,000.00
New Banners	0.00	0.00	0%		4,300.00
Misc. Advertising/Marketing	245.76	4,432.20	111%		4,000.00
Economic Development	0.00	5,879.20	59%		10,000.00
	3,146.96	21,362.56	37%		57,800.00
EVENTS					
Summer Sidewalk Sale	0.00	0.00	0%		0.00
Show and Shine	538.58	(478.79)	-24%		2,000.00
Christmas Promotion	0.00	0.00	0%		1,000.00
New Events	129.68	(31.86)	-1%		5,000.00
UOIT/DC Reception	2,028.80	2,226.29	111%		2,000.00
Kars on King	773.95	898.95	9%		10,000.00
Communities with Brooms	0.00	125.00	63%		200.00
Volunteers	1,522.50	1,367.52	137%		1,000.00
Bikes on Bond	(104.72)	(692.22)	-10%		7,000.00
Wine Festival	1,264.58	2,164.58	36%		6,000.00
	6,153.37	5,579.47	16%		34,200.00
PHYSICAL IMPROVEMENTS					
Graffiti Removal	0.00	0.00	0%		5,000.00
Winter Greenery	0.00	0.00	0%		25,000.00
Holiday Lighting - Install/Removal	0.00	0.00	0%		5,000.00
Christmas Lights/maintenance	0.00	0.00	0%		5,000.00
Streetscape	0.00	0.00	0%		40,000.00
	0.00	0.00	0%		80,000.00
Total Disbursements	21,076.91	88,620.55	30%		296,000.00
Surplus (Deficiency) for the period	\$ (4,851.30)	25,025.83		\$	0.00
Accum. Reserve, beg. of year		112,739.15			
Accum. Reserve, end of period		\$ 137,764.98			

DOWNTOWN OSHAWA BOARD OF MANAGEMENT					
BALANCE SHEET					
JUNE 30, 2019					
ASSETS					
CURRENT ASSETS					
	Bank			\$	125,318.26
	Petty Cash				68.12
	Accounts Receivable				2,070.89
	GST Recoverable				11,955.61
	HST Recoverable				15,660.19
	Prepaid Expenses				785.51
				\$	155,858.58
LIABILITIES & EQUITY					
LIABILITIES					
	Accounts Payable & Accruals			\$	18,374.83
	Employee Deductions Payable				2,525.77
	Deferred Revenue				-
					20,900.60
EQUITY					
	Opening Reserve				112,739.15
	Invested in Capital Assets				(2,807.00)
	Current Earnings				25,025.83
					134,957.98
				\$	155,858.58

DOWNTOWN OSHAWA BOARD OF MANAGEMENT					
NOTES TO FINANCIAL REPORTS					
JUNE 30, 2019					
EVENTS		REVENUE	EXPENSES	NET	BUDGET
<u>Kars on King</u>					
Revenue	Sponsorships	-			
Expenses	- equipment rental		-		
	- signs revised, installed & removed		-		
	- website		13.19		
	- 1/2 cost of tents (Grant)		-		
	- 1/2 cost of radios (Grant)		-		
	- security		-		
	- police services		-		
	- audio equipment rental		-		
	- Drone - aerial videography		-		
	- tokens		-		
	- fencing		-		
	- t-shirts		-		
	- volunteers		-		
	- advertising		125.00		
	- t-shirt sales		-		
	- entertainment		760.76		
		-	898.95	898.95	13,000.00
<u>Media Campaign</u>					
Revenue	Let's Eat ads	-			
Expenses	- SNAPd Oshawa		3,757.75		
	- Billboards/Bus Murals		-		
	- Printing		(2,747.66)		
	- Ontario Philharmonic		-		
	- Social Media		-		
	- Surveys (Grant)		-		
	- Durham Discovery Guide		-		
	- Oshawa Express		-		
	- Ontario Mapping Company		1,014.40		
	- Metroland		-		
	- Restaurant Guide		-		
	- Christmas Tree Lighting Sponsor		-		
	- S-T photography		1,912.88		
	- S-T booklets		-		
	- S-T Metroland		-		
	- S-T Chex TV		-		
	- S-T Radio		-		
	- S-T Miscellaneous		-		
	- S-T business ads inside buses		-		
	- S-T posters		-		
	- S-T billboards		-		
		-	-		
		-	3,937.37	3,937.37	35,000.00
<u>Show & Shine</u>					
Revenue	Sponsorship	(1,700.00)			
	Donations	-			
Expenses	- John Howard Society		-		
	- Road Legends Cruisers		-		
	- John's Music		375.00		
	- Miscellaneous		238.58		
	- Posters/Ads		607.63		
		(1,700.00)	1,221.21	(478.79)	2,000.00
<u>Bikes on Bond</u>					
Revenue	Sponsorship	-			

	Vendors	(750.00)			
	Sales	-			
Expenses	- Equipment rental		-		
	- Entertainment		-		
	- Police services		-		
	- 1/2 cost of tents (Grant)		-		
	- 1/2 cost of radios (Grant)		-		
	- Drone - aerial videography		-		
	- Advertising		-		
	- Motorcycle Super Show		-		
	- Security		-		
	- Signs		-		
	- Website		20.28		
	- Volunteers		-		
	- Equipment rental		-		
	- T-shirts		-		
	- T-shirt sales		-		
	- Hat sales		-		
	- refund from City for prior year		-		
	- Miscellaneous		37.50		
		(750.00)	57.78	(692.22)	7,900.00
Communities With Brooms					
	- music	-	125.00	125.00	200.00
Wine Tasting Festival					
	- Revenue - sponsors	-			
	- tickets	(20.00)			
	- Expenses				
	- Consultant		750.00		
	- radio		-		
	- booklets and flyers		-		
	- facility rental		-		
	- cash float		-		
	- miscellaneous		(75.00)		
	- advertising		75.00		
	- food		-		
	- wine cozies		-		
	- wine glasses (net of refund)		1,284.58		
	- LCBO application fees & license		150.00		
		(20.00)	2,184.58	2,164.58	6,000.00
New Events					
Christmas Mini Market					
		-	100.00	100.00	
International Wine Festival					
Revenue	- sponsors	-			
	- tickets	-			
	- ad's	-			
Expenses	- LCBO application		150.68		
	- Consultant		750.00		
	- radio				
	- booklets and flyers				
	- facility rental				
	- advertising		75.00		
	- food				
	- wine glasses				
	- wine cozies or lanyards				
	- supplies				
		-	975.68	975.68	
Butter Tart Festival					

