

<b><u>2020 Revised Budget</u></b>	<b><u>2020 Budget</u></b>	<b><u>Adapated</u></b>	<b><u>COVID Adjusted</u></b>
	<u>Approved by Council</u>	<u>Original Budget without event Sponsorships</u>	<u>Elimination of Events and Programs</u>
<b><u>Revenue</u></b>			
City of Oshawa - BIA Levy	\$536,750.00	\$536,750.00	\$536,750.00
Summer Student Subsidy	\$0.00	\$14,000.00	\$14,000.00
Event Sponsorships, grants, other revenues	\$90,500.00	\$0.00	\$0.00
Other Special Projects Grants (Stop Gap)	\$0.00	\$10,000.00	\$10,000.00
Partner Banner Revenue	\$7,000.00	\$7,000.00	\$7,000.00
HST Rebate	\$15,000.00	\$9,000.00	\$6,000.00
Reserve	\$0.00	\$0.00	\$0.00
	<b>\$649,250.00</b>	<b>\$576,750.00</b>	<b>\$573,750.00</b>
<b><u>Expenses</u></b>			
<b><u>Administration - Collapsed to Public</u></b>			
Salaries and benefits	\$169,500.00	\$169,500.00	\$133,800.00
Legal			\$9,372.13
Summer Student Subsidy	\$0.00	\$14,000.00	\$14,000.00
Board Supplies	\$1,250.00	\$1,250.00	\$738.41
Stationery/supplies/photocopies	\$4,000.00	\$4,000.00	\$3,500.00
Postage	\$1,000.00	\$1,000.00	\$1,000.00
Telephone/internet/Parking	\$3,100.00	\$3,100.00	\$3,100.00
Miscellaneous	\$1,000.00	\$1,000.00	\$0.00
Network	\$2,300.00	\$2,300.00	\$2,300.00
Legal (events trademark)	\$1,000.00	\$1,000.00	\$963.68
Rent and occupancy costs	\$9,600.00	\$9,600.00	\$9,600.00

Office/computer equipment	\$2,000.00	\$2,000.00	\$500.00
Professional fees	\$8,000.00	\$8,000.00	\$8,000.00
Insurance	\$2,000.00	\$2,000.00	\$2,002.00
Training/education/travel	\$6,000.00	\$6,000.00	\$4,500.00
Memberships	\$2,000.00	\$2,000.00	\$2,151.81
Banking Fees + Interest	\$200.00	\$200.00	\$200.00
Board meeting expense	\$1,000.00	\$1,000.00	\$500.00
	<b>\$213,950.00</b>	<b>\$227,950.00</b>	<b>\$196,228.03</b>
<b><u>Promotion</u></b>			
Mixed media campaign	\$52,200.00	\$52,200.00	\$20,200.00
Newsletter	\$0.00	\$0.00	\$0.00
Annual General Meeting	\$500.00	\$500.00	\$0.00
Website	\$7,400.00	\$7,400.00	\$7,400.00
Town Hall Meetings	\$500.00	\$500.00	\$0.00
Membership Engagement	\$1,000.00	\$1,000.00	\$1,000.00
Banners - install/removal/maintenance	\$4,000.00	\$4,000.00	\$7,000.00
New banners	\$15,000.00	\$15,000.00	\$15,000.00
Partner Banners	\$7,000.00	\$7,000.00	\$7,093.00
Misc. advertising/marketing	\$4,000.00	\$4,000.00	\$3,500.00
Economic Development	\$38,000.00	\$38,000.00	\$20,000.00
Stop Gap Funding	\$0.00	\$10,000.00	\$10,000.00
	<b>\$129,600.00</b>	<b>\$139,600.00</b>	<b>\$91,193.00</b>
<b><u>Events</u></b>			
Halloween Festival	\$20,000.00	\$10,000.00	\$0.00
Show and Shine	\$0.00	\$0.00	\$0.00
Christmas promotion	\$0.00	\$0.00	\$0.00
Oshawa Generals Street Fest	\$15,000.00	\$2,000.00	\$0.00
Bright and Merry	\$25,000.00	\$15,750.00	\$8,352.30
New Events	\$15,000.00	\$0.00	\$0.00
Frosh Week/Convocation Week	\$15,000.00	\$10,000.00	\$0.00
Oshawa SummerFest presents Drive-In Movies	\$27,000.00	\$9,250.00	\$6,340.00
Kars on King	\$27,000.00	\$12,000.00	\$125.00
Communities with Brooms	\$200.00	\$200.00	\$0.00
Volunteer Expenses	\$1,500.00	\$500.00	\$57.69
Bikes on Bond	\$0.00	\$0.00	\$0.00

Wine Festivals	\$12,000.00	\$3,000.00	\$1,400.00
Butter Tart Festival	\$2,000.00	\$500.00	\$155.00
	<b>\$159,700.00</b>	<b>\$63,200.00</b>	<b>\$16,429.99</b>
<b><u>Physical Improvements</u></b>			
Wall Mural	\$6,000.00	\$6,000.00	\$0.00
winter greenery	\$50,000.00	\$50,000.00	\$50,000.00
Holiday lighting - install/removal	\$10,000.00	\$10,000.00	\$10,000.00
Christmas Lights/ maintenance	\$30,000.00	\$30,000.00	\$30,000.00
Streetscape	\$50,000.00	\$50,000.00	\$50,000.00
	<b>\$146,000.00</b>	<b>\$146,000.00</b>	<b>\$140,000.00</b>
<b><u>Total Disbursements</u></b>	<b>\$649,250.00</b>	<b>\$576,750.00</b>	<b>\$443,851.02</b>
Surplus for 2020			\$129,898.98
Amount Given Back to Membership			\$119,898.98
Working Capital June 3rd, 2020 Special Meeting			\$10,000.00

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